



Brief Profile



Clearview Consulting Partners LLP is a multi-locational management consulting organisation. Clearview Consulting Partners is founded by a team of Chartered Accountants who carry with them experience ranging from 15 to 20 years.

Our team of professionals have served clients across sectors, geographies and enterprises from start-ups to large multi-national corporates. The team expertise spans across service offerings ranging from:


- M&A advisory
- Strategy and Business advisory and
- Enterprise support services.

Till date the team has worked on 250+ M&A transactions. Our M&A team has served both strategic and financial investors within and outside India. Our key team carries with it significant experience with Big 4 consulting firms.


We have built our team and network of associates to enable us to deliver one stop solution to our clients.

SERVICES OFFERED

M&A AND TRANSACTION ADVISORY



Due Diligence



Vendor Assistance



Valuations



End-to-end M&A Advisory



Strategy



Performance Improvement



Accounting & Compliance Support



India Entry Support



M&A AND TRANSACTION ADVISORY

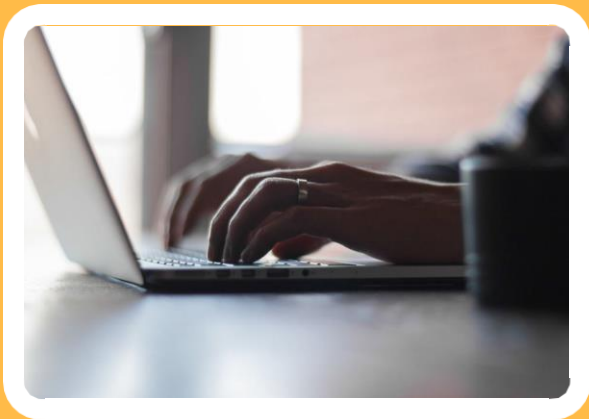
Buying or selling a business or a major part of business assets or investment in a corporate by a Private Equity / Venture Capital Fund can add value only when planned and conducted correctly.

We work with the client to assess and analyze proposed transactions, highlighting the value drivers, risks and opportunities in the deal. We remain involved through the life cycle of the deal.

- Financial and tax due diligence
- Vendor assistance and vendor due diligence
- Business modelling
- Valuations
- Transaction structuring
- Negotiation support
- End-to-end transaction advisory
- Pre and post transaction support
- Corporate Finance (Equity and Debt)

SERVICES OFFERED

STRATEGY AND BUSINESS ADVISORY



Due Diligence



Vendor Assistance



Valuations



End-to-end
M&A Advisory



Strategy



Performance
Improvement



Accounting &
Compliance
Support



India Entry
Support



STRATEGY AND BUSINESS ADVISORY

The owner driven mid-sized companies in India make significant contribution to economic progress of India. Need of such businesses to streamline the business processes further increases when external stakeholders / investors partner with such companies. We work closely with such businesses in their growth agenda ensuring how effectively it can be implemented. Areas of service offerings include:

Strategy Advisory

- Assistance in formulating entry, growth and profit optimization strategy.
- Assessment of business and distribution model, product portfolio, cost structure, capital/funding structure, etc.

Performance Improvement

- Analyzing and identifying areas of financial and commercial performance improvement.
- Streamline and standardize planning, budgeting and forecasting.
- Review and identify improvement areas of the management information system.

SERVICES OFFERED

ENTERPRISE SUPPORT



Due Diligence



Vendor Assistance



Valuations



End-to-end
M&A Advisory



Strategy



Performance
Improvement



Accounting &
Compliance
Support



India Entry
Support



Accounting & Compliance Support

Small and mid-sized domestic companies and new entrants in India market face the difficult task of bringing together a team of experts and coordinating services such as accounting, compliance and assurance making it a tedious process while not guaranteeing the elimination of compliance risks.

Enterprise support services provided by Clearview Consulting Partners helps organisations free up the management bandwidth for core business activities. Areas of support offered spread across:

- Accounting
- Financial reporting
- Tax and secretarial compliances
- Control assurance and forensic services



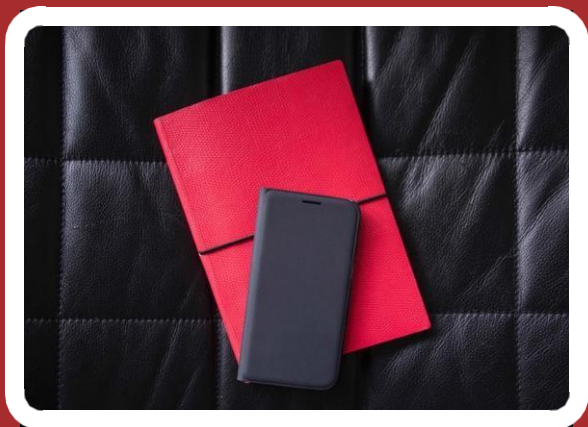
India Entry Support

India has become an increasingly attractive destination for doing business. The recent 'Make in India' campaign and other several initiatives by Government of India are expected to further fuel growth of Foreign Direct Investment in India. There are many challenges associated with India entry considering a complex accounting, tax and regulatory environment.

Clearview Consulting Partners acts as single window solution to assist its clients with all that needs to be done while entering India right. Support offered includes:

- Pre-investment advisory on available opportunities
- Business plan validation
- Selection of the correct form of entity
- Regulatory and tax advisory
- Incentives and subsidies advisory
- Accounting advisory considering Indian GAAP and US GAAP/IFRS
- Enterprise support post incorporation (referred above)

INDUSTRIES SERVED



The team at Clearview Consulting Partners has served clients across industries, geographies and enterprises of varied sizes. Select industries served are set out below:



Automotive



Chemical



Education



Engineering



Financial Services



FMCG



Food & Beverages



Healthcare



Hospitality



Industrial Products



IT/ITES



Logistics



Media &
Entertainment



Pharmaceuticals



Power



Private Equity



Real Estate



Retail

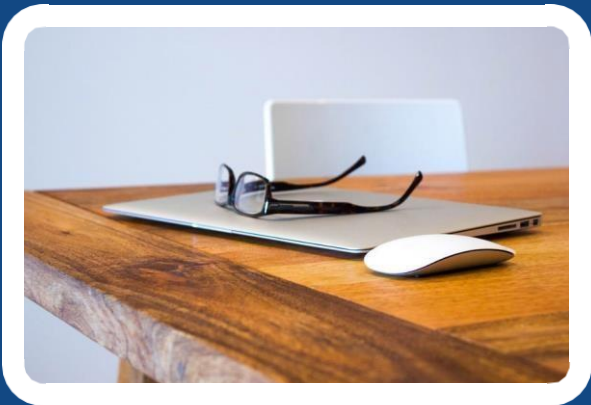


Steel



Telecom

PARTNERS' PROFILES





Nilesch Naik

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Nilesch is a member of the Institute of Chartered Accountants of India and holds a graduate degree in science (Statistics) from University of Mumbai. He carries with him work experience of over 21 years.

Previously, Nilesch was Director at PricewaterhouseCoopers, India (PwC). Nilesch has provided a wide range of mergers & acquisitions/ investment advisory services to strategic and private equity clients. His area of specialisation has been transaction support with focus on due diligence and valuations.

His breadth of industry experience includes technology, media and entertainment, pharmaceuticals, real estate, auto ancillary, engineering and other consumer and industrial products. Nilesch has worked on over 170 M&A and private equity transactions.

Select clients served by Nilesch during his earlier stint include Barclays, Brembo SpA, Carlyle, Castrol, Clariant, Fidelity, Ford Motor Company, General Atlantic, GECIS, GIC of Singapore, Hexaware, Merck, Mphasis, National Stock Exchange, Otsuka Pharma, Patni, Pfizer, Prysmian SpA, Schneider Electric, Softbank, Trimble Navigation Inc, Times of India Group, UBM and Warner Brothers.



Dhananjay Satarkar

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Dhananjay is a chartered accountant from ICAI, India and is a fellow member of ICAI. He is also a Registered Valuer (RV) from IBBI, India. He has completed company secretaryship (CS) from ICSI, India, certification in information systems audit (CISA) from ISACA, USA, diploma in information systems audit (DISA) from ICAI, India and post graduation in commerce from University of Pune. He has also completed his certification for Independent Director from Indian Institute of Corporate Affairs. He is a member of the National Committee on Legal Services of Confederation of Indian Industry (CII).

Dhananjay was an Associate Director in PwC's Deals practice in Pune and Mumbai and has a post qualification experience of 18+ years. He was a part of PwC for 8 years. Prior to this, he was a part of the audit team of Deloitte for about 3 years.

Dhananjay has been involved in mergers and acquisitions, audit, forensics, Sox and control assurance, etc. He has served both financial and strategic buyers on domestic and international transactions.

He has managed M&A assignments of multi-million dollar transactions for strategic and financial investors (private equity). He has worked on companies located in India, US, UK, Singapore and Dubai. He has worked on entities in various industries, such as: Airlines, automotive, cement, chemicals, dairy, media and entertainment, financial services, FMCG, hospitality, IT/ITES, logistics, oil, pharmaceuticals, power, real estate, retail, shipping, steel, telecom, etc.

Select clients served by Dhananjay include Altran SA, Cerberus Capital, Citigroup, Cummins Group, Emcure Pharma, Fidelity PE, France Telecom, Fourcee Infrastructure, HCL Technologies, Unilever, Idea Cellular, IDFC PE, Kinetic Motor Company, Kirloskar Copeland, Krsnaa Diagnostics, KSPG-Pierburg Germany, Marg, Merck, USA, Mitsui and Co, Japan, Mylan, Nexus, Otsuka Pharma, Prysmian S.P.A., Samvardhana Motherson, Sodexo, Tata Motors, Trimble Navigation, Ultratech Cement, UBM, Varde Partners and Vedanta.

He has received performance awards from Hindustan Lever Limited and PriceWaterhouseCoopers.

He has undertaken trainings / lectures on mergers and acquisitions and other topics at The Institute of Chartered Accountants of India, Institute of Cost and Works Accountants of India, Deloitte, IOV Registered Valuers Foundation, etc.

SELECT EXPERIENCE



Select Clients





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