

Performance Improvement & Business Strategy Services

Who we are?

- A boutique M&A and business advisory firm
- A strong team having 10 - 15 years of experience working with Big 4 - Consulting firms
- Worked on more than **250+ M&A** transactions
- Offices in Mumbai and Pune

Insights from such experience equips us with capabilities across the spectrum of business analyses, optimizing profits, funding structure, management information systems, accounting, taxation, finance and compliances.

Our service offerings

- Business Performance Management and Reporting :**
 These services are aimed at assisting promoters and investors looking to strengthen the Management Information Systems of their businesses/ investees. These include assistance in:
- Implementation of MIS & Identifying areas of management information system (MIS) enhancement
 - Setting up a budgetary control system
 - Preparation of forecasts
- Performance Improvement & Business Strategy:**
- Formulating growth and profit optimization strategy
 - Optimizing business model, cost structure, capital/funding structure
 - Analyzing and identifying areas of financial and commercial performance Improvement (product/ service/ customer profitability analyses)
 - Working capital and cash optimization.
 - Restructuring / reorganizing of the group.

Why us?

- Highly experienced professionals
- Problem solving and solutions driven approach
- Team focussed on your business needs
- Strive to work as trusted advisors
- One stop solution shop

Select industries served

 Automotive	 Food & Beverages	 Healthcare	 Industrial Products	 Media & Entertainment	 Pharmaceuticals	 Private Equity	 Real Estate	 Education
 Retail	 Telecom	 Power	 Logistics	 IT / ITES	 Hospitality	 FMCG	 Financial Services	 Engineering

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